

# Eva Mendez

123 Prospect Place ~ Apt. 2C Brooklyn, New York 11238

**Phone:** 347 123-4567 **E-mail:** evamendez@msn.com

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## Objective

To obtain a position that will allow me have a positive impact on sales by leveraging my educational experience and 10+ years professional experience.

## Professional Profile

- ❖ **International work experience:** Germany (1995 - 1999)
- ❖ Hard working and fast learning
- ❖ Strong interpersonal communication skills
- ❖ Adapts well to changes and pressures of the workplace
- ❖ **Computer Skills:** Knowledge of Microsoft Word, Excel, Powerpoint, and Exchange
- ❖ Fluent in English and **Romanian**. Basic **German** and **Italian**
- ❖ Educational Experience: Bucharest, Cologne, and New York

## Experience

Jolie Salon, New York, N.Y.

**December 1999 to Present**

### **Manager**

Train staff on cosmetic, skincare, and hair care product features and benefits. Responsible for cutting, coloring, and styling customer's hair. Demonstrate makeup application techniques and educate customers on product features and benefits.

- Achieved double digit sales growth from year to year
- Improved the number of transactions by 35%
- Increased average unit sales 30%
- Cultivated relationships with customers to generate repeat purchase

Atlas Hotel, Cologne, Germany

**February 1995 to December 1999**

### **Hair Care Specialist**

Responsible for cutting, coloring, and styling customer's hair. Responsible for cultivating relationships with new and existing clients.

- Achieved the highest sales volume and average unit sales
- Increased the number of items per transaction by 25%

Education

**City University of New York**

Brooklyn College, Brooklyn, NY

**Bachelor of Science**, Business Management and Finance

GPA 3.7/4.0

**Polytechnic University of Cologne**

Kohl Business College, Cologne, Germany

**Associate of Applied Science**, Business

GPA 3.5/4.0

**Bucharest College**

Bucharest, Romania

Business Management Certification